

ZHONGLUN W&D LAW FIRM

# ANNUAL REPORT 2018



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## Chairman's Message

**Distinguished clients,**

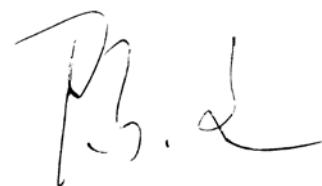
**Dear friends,**

After bidding farewell to the busy yet fruitful 2018, we usher in the challenging yet promising 2019. First of all, please allow me, on behalf of all business partners and colleagues of Zhonglun W&D Law Firm, to extend our most affectionate greetings and New Year congratulations to you. Also, please accept our heartfelt appreciation for your great support during the past year. Without your support, none of our progress would have been possible.

In the past year, we expanded our scale by launching a new office in Hangzhou. With offices in Shanghai, Nanjing, and Changzhou, the firm has completed its strategic layout in the Yangtze River delta. By far, we have 18 offices in China and 7 offices/associated offices abroad. Last year, our lawyers took part in mergers and acquisitions of various listed companies, carried on real estate fund and trust business, and in partnership with other organizations, built a resource alliance for Chinese real estate brands, a platform to match real estate companies with financial investment organizations. Also, we provided legal services to a dozen of companies during their IPO. In 2019, we plan to even better our performance by drumming up publicity at home and abroad and strengthening capacity building.

In 2018, remarkable progress was made in Global Legal Alliance (GLA), which was initiated by the firm. Last year, GLA welcomed new members like law firms and businesses. In the later part of last October, the 3rd annual GLA meeting was held in Washington and New York. Lawyers and business men and women from dozens of countries and regions participated. The economic counselor of the embassy of the People's Republic of China in the United States and the consul general of China to New York also attended.

Our goal is to build the firm into a top international law firm that is of large scale and provides comprehensive services. Though we are keenly aware there will be many difficulties in our way ahead, we are deeply convinced that as long as all our business partners and colleagues cooperate with absolute sincerity, as long as our clients and friends support us, we will surely surmount all those difficulties and successfully reach our goal.



February 28, 2019



## About Us

Zhonglun W&D Law Firm originated in 1992 which was one of the earliest-established Chinese law firms approved by the Ministry of Justice of China. With its development and expanding over the years, it has become a large scaled and comprehensive law firm which was rooted in China and has expanded its legal services internationally. Zhonglun W&D is also the very first one that has set up offices in London (UK) and Riyadh (Saudi Arabia). The headquarters of Zhonglun W&D Law Firm is located in Beijing and has many branch offices all around China, they are in Shanghai, Chengdu, Shijiazhuang, Tianjin, Wuhan, Taiyuan, Jinan, Guangzhou, Shenzhen, Nanjing, Qianhai, Xiamen, Changsha, Changzhou, Chongqing, Shenyang, Hangzhou and etc, co-functioning with our dual-jurisdictional offices in London, Riyadh. In addition to Hong Kong office, Zhonglun W&D has also established offices in London, Riyadh, Paris, Lyon, Berlin, Hamburg and many other major cities in Europe and the Middle East.

Zhong Lun W&D Law Firm has a large number of professional lawyers who are knowledgeable and have rich experience in combining theories with practices during their legal services. There are more than 2000 lawyers and professionals who are capable of providing comprehensive, professional, high-quality and efficient legal services to Chinese and foreign clients. The excellent legal team and its regional distribution of internationalization enable Zhonglun W&D to provide clients with the best legal solutions worldwide. We can provide legal services to clients in many languages including Chinese, English, French, Korean, Japanese and Arabic. Our services cover the area of the continental law system, the Anglo-American law system, the Islamic law system and etc. which allows us to hold the leading position in China.

In holding the philosophy of "Justice, Ethics, Truth and Morality", we advocate team spirit, adhere to the characteristics of specialized development. Our professional work maintains leading role in both traditional and new fields, as well as in those highly focused areas, such as Private Equity Fund (PE) Investment and Real Estate Asset Securitization (REITs) and many other legal services. We are also at the leading edge in study and practice of Chinese Stock Shares, Internet Finance, Science and Technology Innovation Board in Capital Market. Over the years, the outstanding achievements of Zhong Lun W&D not only won the recognition of domestic and international clients, but also received high recognition from the relevant government authorities. The Firm proudly contributed to a series of projects of domestic and international significance, such as Beijing 2008 Olympic Games, South-to-North Water Diversion Project, Sichuan-East Natural Gas Transmission Project, Central Asia Gas Pipeline Project, Construction of Urban Sub Center, AIIB Construction, Daxing International Airport Construction, Belt and Road Construction, the 60th anniversary of the founding of the PRC, and many other national major projects.

Zhong Lun W&D establishes and maintains a good working relationship with various government departments, including the State-Owned Assets Supervision and Administration Commission of the State Council, the National Development and Reform Commission, the Securities Regulatory Commission, the Ministry of Finance, the Ministry of Commerce; the Judicial Departments and Arbitration institutions at all levels. Zhonglun W&D also maintains stable communication channels, and extensive business relations with many accounting firms and consulting firms.

Furthermore, Zhong Lun W&D established a close cooperative relationship with internationally renowned law firms to ensure the highest quality services to the clients. Zhonglun W&D initiated the establishment of the Global Legal Alliance (GLA) in May 2016, GLA is a non-profit and non-government international organization formed with legal institutions and professionals, the main purpose of GLA is to provide a public service platform for communications, learning and collaboration among legal service institutions and legal service providers worldwide.

Zhong Lun W&D has 35 legal practice committees, covers the main aspects of the international legal services, including corporations and securities finance, real estate and construction engineering, intellectual property and information technology, international business, taxation, foreign investment, mergers and acquisitions, the use of insurance funds, trust and asset securitization, overseas listing, PE, maritime affairs, energy and environmental protection, labor and personnel security, medicine, litigation and arbitration, antitrust, anti-dumping and anti-bribery, and other legal services.

# Our team

## Executive Committee

With a well-established management system and relevant regulations, Zhonglun W&D has set up an Executive Committee which consists of offive senior partners, Mr. Dengfa Fang, Mr. Yuqin Xia, Mr. Zheng Li, Mr. Dengkai Zhu and Mr. Lei Tian. They all have been practicing law for more than 10 years, and have rich experience and high professional standards in the legal field, with each of them gained high reputation and prestige in their own professional fields. The five committee members are responsible of jointly developing operation and managing plans of the firm, discussing and deciding important matters, as well as handling specific matters within different divisions.

## Directorate

Zhonglun W&D has its own board of directors with Dr. Wen Chen served as the chairman. Mr. Dengfa Fang, Mr. Gang Li, Mr. Qinggui Zhen, Mr. Wei Lin, Mr. Muzhi Zheng, Mr. Philip Li, Mr. Amand, Mr. Yindong Liu, Mr. Zhisheng Wen, Mr. Guoan Hong and Mr. Shulin Yu served as vice presidents. Ms. Yuanyuan Xue served as secretary-general. The members of the board of directors are as follows: Mr. Yuqin Xia, Mr. Dengkai Zhu, Mr. Zheng Li, Mr. Zhijian Wang, Mr. Xihua Li, Mr. Aiguo Wang, Mr. Haifeng Xu, Mr. Haibo Wang, Mr. Chengjiang Liu, Mr. Yongxing Chen, Mr. Yunfeng Chen, Mr. Yunfeng Ji, Mr. Xinqun Pan, Mr. Changjiang Wang, Mr. Haiqun Cheng, Yaoqiang Tang, Mr. Zhenyu Yue, Ms. Qing Gu, Mr. Daiheng Zhu, Mr. Xuejun Tian, Mr. Jian Chou, Ms. Lan Wang, Mr. Shuoqiu Huang, Ms. Rong Wang, Mr. Peijun Ning, Mr. Junwei Song, Mr. Tianyuan Chen and Yanzhou Zhang.

## The Founder

Mr. Chen Wen

## Senior Partners

Mr. Dengfa Fang	Mr. Gang Li	Mr. Qinggui Zhen	Mr. Yuqin Xia	Mr. Zheng Li
Mr. Dengkai Zhu	Mr. Lei Tian	Mr. Wei Hao	Ms. Xianhua Jin	Mr. Zhongguo Lin
Mr. Min Li	Mr. Zhengming Li	Mr. Dunping Wang	Mr. Jian Wu	Mr. Bo Xu
Mr. Yang Xie	Mr. Zhengwang Yao	Ms. Fei Yu	Mr. Haijun Zhang	Mr. Yefei Zhang
Mr. Menghan Zhao	Mr. Xianfeng Zhang			



## Partners of Beijing Office

Mr. Lutang Chen	Mr. Peifeng Liu	Mr. Xiangyang Wang	Mr. Ming Zheng	Mr. Hongkun Dai
Ms. Jie Hu	Mr. Lifeng Jia	Mr. He Li	Mr. Yunhai Li	Ms. Xiaoqin Liu
Ms. Huishan Pei	Mr. Dayu Song	Mr. Hongjiang Sun	Ms. Lihua Xiao	Ms. Ye Xie
Mr. Ying Cai	Mr. Jie Feng	Mr. Linjun Guo	Ms. Jing Li	Mr. Xuening Li
Ms. Hongmin Ma	Ms. Fei Shi	Ms. Zhimin Shi	Ms. Fang Wang	Mr. Yongfang Wang
Ms. Jinhua Wei	Mr. Yunfei Xu	Ms. Bing Zhai	Ms. Bingling Zhao	Ms. Yali Zhao
Mr. Chuanlu Zhu				

## The consultants of Beijing office

Mr. Xiaochen Fu      Mr. Yaoxiong Lou      Mr. Jianguo Tong

## Directors of Branch Offices

Shanghai Office: Mr. Yongxing Chen	Chengdu Office: Mr. Zhijian Wang
Shi Jiazhuang Office: Mr. Xihua Li	Tianjin Office: Mr. Zhisheng Wen
Wuhan Office: Mr. Aiguo Wang	Jinan Office: Mr. Haibo Wang
Taiyuan Office: Mr. Yindong Liu	Guangzhou Office: Mr. Shulin Yu
Shenzhen Office: Mr. Guoan Hong	Nanjing Office: Mr. Changjiang Wang
Xiamen Office: Mr. Xinqun Pan	Qianhai Office: Ms. Haiqun Cheng
Changsha Office: Mr. Xuejun Tian	Changzhou Office: Ms. Qing Gu
Chongqing Office: Mr. Daiheng Zhu	Hangzhou Office: Mr. Yanzhou Zhang
Hong Kong Pool: Mr. Jiachun Huang	
Riyadh Office: kucai Ahmed	London Office: Ms. Yinpei Li
American Office: Timothy B. Mills	

(Note: the above partners are listed in alphabetical order of Chinese phonetic alphabet.)

## Partners in Branch Offices

### Shanghai Office

Mr. Wei Lin	Mr. Chengjiang Liu	Mr. Yunfeng Chen	Mr. Dahong Li	Mr. Hongwei Shi
Mr. Yu Deng	Mr. Min Huang	Ms. Yiwei Huang	Ms. Ying Wang	Mr. Xiangming Zhu
Ms. Wen Jiang	Mr. QingxiDuan	Mr. Benqiao Wang	Mr. Nan Lv	

### Tianjin Office

Ms. Rong Wang	Ms. Qing Xiao	Ms. Changhui Tian	Mr. Shiming Zhang	Mr. Meng Dong
Mr. Zhigang Liu	Mr. Weiming Yuan	Mr. Jingwei Zhou	Mr. Ming Guo	Mr. Zhen Tang
Ms. Yanyong Ji	Ms. Zhiqin Luo	Ms. Na Sun	Ms. Hong Jiang	Mr. Hui Ma

Mr. Dongjun Liu      Ms. Shuang Lou  
Ms. Haijing Yang      Ms. Peirao Zhang

Mr. Yi Deng      Mr. Zhenghua Chen      Mr. Dehua Li

### Chengdu Office

Mr. Lan Wang      Ms. Ziying Wang      Mr. Quyang Dai      Ms. Qian Wang      Mr. Fei Zhou  
Mr. Guangjun Zhou      Ms. Yang Cao

### Shijiazhuang Office

Ms. Shuying Wang

### Wuhan Office

Mr. Youhua Deng      Mr. Yong Xiang      Mr. Dean Niu      Mr. Hongwu Xu      Mr. Shuang Zhang  
Mr. Jiangming Zhou

### Taiyuan Office

Mr. Yunfeng Ji      Mr. Xiaoming Hao      Mr. Jiancheng Deng      Mr. Qiufeng Zhang      Ms. Lili Fan  
Ms. Yan Zhang      Mr. Xijun Huo      Mr. Jianjun Chen      Mr. Hongwei Guo      Mr. Yunzhao Li  
Ms. Dongmei Feng      Mr. Baoxin Zhang      Mr. Feng Zhao      Mr. GaohuiXie      Ms. Rui Zhang  
Mr. Tangxi Meng

### Jinan Office

Mr. Zhongru Qi      Ms. Yingzheng Zhang      Ms. Li Dang      Mr. Ying Liu      Mr. Haifeng Dong  
Mr. Chunfa Fu

### Guangzhou Office

Mr. Yaoqiang Tang

### Shenzhen Office

Mr. Peijun Ning      Ms. Rongmei Zhu      Mr. Tianlou Tang      Ms. Huilai Niu      Mr. Houyu Wu  
Ms. Ruina Liu      Mr. Weizhao Li

### Qianhai Office

Mr. Leqiao Lu (Hong Kong)      Mr. Jiajun Wang (Hong Kong)      Mr. Guohong Wei (Hong Kong)  
Ms. Qi Yang      Mr. Lisi Zhou      Ms. Lingru Wang

### Chongqing Office

Ms. Qiushuo Huang      Mr. Tianyuan Chen      Mr. Jie Zeng      Mr. Zhen Wang      Ms. Xueqin Zhou  
Ms. Zuhui Wang      Mr. Zhongshi Ling      Ms. Yu Shen      Ms. Na Wu      Ms. Fangxi Yu  
Ms. Yueqin Jia

### Hangzhou Office

Mr. Gang Chen      Mr. Linfang Fu      Mr. Yanzhou Zhang



# Development

## ■ Zhonglun W&D Law Firm actively expands its international legal business

In 2018, Zhonglun W&D has successively carried out various levels of cooperation and communication events with many international legal institutions, such as the Law Firm of Asia & Middle East International Law Group P.C., School of Law of US UMKC (University of Missouri, Kansas City), Perkins Coie LLP and Law Office of Kevin S. Avery. It not only helped Zhonglun W&D to set force its communication with international legal services institutions, laid a solid foundation for Zhonglun W&D to launch relevant international legal service businesses, but also improved its international impact.

In 2016, Global Legal Alliance (hereinafter referred to as "GLA") was established under the leadership of Zhonglun W&D, and the third GLA Global Annual Conference was held in Washington DC and New York City, US on October 19, 2018. GLA aims to build a global cooperation and communication platform for small-and-medium-sized law firms, share business information and help Chinese enterprises go global as a part of the "Belt & Road" initiative.

## ■ Zhonglun W&D Law Firm actively develops the domestic legal service market

In 2018, Zhonglun W&D ushered the opening of its Hangzhou office, which has local favorable legal service resources and advantages. The establishment of Hangzhou office further strengthened the important role of Zhonglun W&D in the legal profession field of Yangtze River Delta Area, and filled the gap of Zhonglun W&D providing legal services in this area.

## ■ Zhonglun W&D Law Firm actively expands its legal services in multiple fields

Zhonglun W&D upholds the practical and professional working style, and has provided long-term and high-standard legal consulting services for large entities in China, such as China National Aviation Fuel, Sinopec, China Minmetals Group, CITIC Group, China Development Bank, China Life Insurance, PICC and the Northern Investment Group. In 2018, Zhonglun W&D fully utilized its advantages in the professional field and continued to maintain its leading position in the field of real estate, construction engineering, and medicine and health. Mr. Wen Chen, the founder of Zhonglun W&D, has been awarded the honorary title of "Founding Member of the Real Estate and Construction Engineering Industry" by Chambers and Partners for seven consecutive years. He is the only lawyer who has won this honorary title in the field of real estate and construction engineering in China. Mr. Zhijian Wang, the director of Chengdu office of Zhonglun W&D Law Firm, was included in the list of "Medical Law" again after being selected in 2017. This year, Zhonglun W&D was ranked among Top 10 Asian Law Firms by according to the Asian Legal Business (magazine) ALB, and rated as Top 19 Law Firms in the World and Top 10 Law Firms in China by the American Lawyer (magazine). Zhonglun W&D has made great progress in the field of legal services in the restructuring of state-owned enterprises, and provided efficient and high-quality legal services for large China central enterprises. Zhonglun W&D received consistent praise in the legal services of overseas investment mergers and acquisitions. Zhonglun W&D is also provided legal services in mergers and acquisitions, IPO, asset restructuring, fund establishment and arbitration.

## Honors and Rewards

### ■ Lawyer Jian Wu and Lawyer Jie Hu of Zhonglun W&D were listed in China's Elite 100 Lawyers in 2018 of China Business Law Journal

On December 13, 2018, a well-known legal media China Business Law Journal released the rankings of "The A-List Legal Elites" in 2018. Lawyer Jian Wu, Senior Partner, and Lawyer Jie Hu, Partner of Zhonglun W&D Law Firm, were in the list owing to their professional business ability and wide recognition of customers, and rated as China's Elite 100 Lawyers in 2018.

### ■ Zhonglun W&D was selected into the Recruited and Selected Law Firm Supplier Base of COSCO SHIPPING HOLDINGS CO., LTD.

COSCO SHIPPING HOLDINGS CO., LTD. (hereinafter referred to as COSCO) is an enterprise with container shipping and terminal business as the core. It was registered and established on March 3, 2005, and successfully listed on the main board of the Stock Exchange of Hong Kong on June 30, 2005 (stock code: 1919) and in Shanghai Stock Exchange on June 26, 2007 (stock code: 601919).

### ■ In 2018 Zhonglun W&D was included in the List of The American Lawyer

On September 24, 2018, The American Lawyer published "Headcount Rankings of Global 100 Law Firms in 2018". The headcount of Zhonglun W&D grew rapidly, going up from the 91st place in 2017 to the 19th place in the international law firm rankings, and ranked the 9th in China.

Zhonglun W&D was successfully selected as Top 50 Asia-Pacific Law Firms in Terms of Scale and Top 50 Asia-Pacific Law Firms in Terms of Number of Lawyers Globally, ranking the 6th and 8th respectively.

### ■ In 2018 Zhonglun W&D was included in the ALB List

In November 2018, Zhonglun W&D was successfully included in the list of China's 30 Largest Law Firms published by Thomson Reuters ALB, ranking the 9th.

### ■ Zhonglun W&D was selected into 2018 Asia-Pacific Guide of Chambers and Partners

In 2018, Chambers and Partners, a well-known legal rating agency, issued the Asia-Pacific Guide. Zhonglun W&D Law Firm was rated as Grade C in the field of medical law and Accredited Law Firm in the fields of real estate and construction engineering, and company/business: east coast (Tianjin).

### ■ Lawyer Zhengming Li, Senior Partner of Zhonglun W&D Law Firm, was invited to attend the Third Singapore Financial Science and Technology Festival

From November 12, 2018 to November 6, 2018, Monetary Authority of Singapore held the Third Singapore Financial Science and Technology Festival in cooperation with the Singapore Banking Association, which provided a platform for connection and collaboration of financial science and technology in Singapore and other regions. Lawyer Zhengming Li, Senior Partner of Beijing Zhonglun W&D Law Firm and President of Zhonglun W&D Insurance Research Institute, was invited to attend the Singapore Financial Science and Technology Festival.

■ **Lawyers Quyang Dai and Lingzhu Chen of Zhonglun W&D (Chengdu) Law Firm were invited to provide "Practical Training on Contract Drafting and Auditing" for employees of Sichuan Communication Industry Service Co., Ltd.**

From October 15, 2018 to October 26, 2018, Lawyer Quyang Dai, Partner of Beijing Zhonglun W&D (Chengdu) Law Firm, and his team were invited by Sichuan Communication Industry Service Co., Ltd. to provide two weeks of legal training on "contract drafting and review" for nearly 400 employees of 19 municipal and prefecture branch offices and 10 professional companies of the company.

■ **Lawyers Yunfeng Ji, Tangxi Meng and Fei Li of Zhonglun W&D Taiyuan Office were selected as Resident Lawyers of the Fourth Circuit Court of the Supreme People's Court by the Fourth Circuit Court of the Supreme People's Court and Lawyers Association of Shanxi Province.**

■ **Zhonglun W&D Wuhan Office was awarded the honorary certificate of "Grade B Professional Service Organization" of Hunan Equity Exchange.**

■ **On December 20, 2018, Beijing Zhonglun W&D (Tianjin) Law Firm was awarded the title of "Tianjin Foreign-related Legal Service Demonstration Organization" by Tianjin Judicial Bureau. Weiming Yuan, Senior Partner of the firm, and Practicing Lawyer Youmin Nan were selected into "Foreign-related Lawyer Talent Pool".**

# Social Activities

## International

### ■ The delegation of Global Legal Alliance (hereinafter referred to as "GLA") visited the Embassy of the People's Republic of China in the United States

The annual meeting of Global Legal Alliance (hereinafter referred to as GLA) was held in Washington DC and New York City, USA on October 18, 2018. Before the meeting, under the leadership of Mr. Muzhi Zheng, Chairman, and Mr. Wen Chen, Co-Chairman, GLA Washington DC Office, Mr. Timothy Mills, Executive Chairman of the Organizing Committee of the annual meeting, Mr. Zhisheng Wen, Director of Tianjin office of Beijing Zhonglun W&D Law Firm and Vice President of Tianjin Lawyers Association, and Mr. Zheng Li, Deputy Director and Senior Partner of Beijing Zhonglun W&D Law Firm, visited the Embassy of the People's Republic of China in the United States. Dr. Jiang Pan, Economic Counselor of the embassy, and Ms. Jing He, Second Secretary, received the delegation to the annual meeting of GLA.

### ■ The 2018 Annual Conference of Global Legal Alliance (hereinafter referred to as "GLA") was successfully held in the United States

The annual meeting of Global Legal Alliance (hereinafter referred to as "GLA") was held in Washington DC and New York City, USA on October 18, 2018. The theme of this annual meeting was "Cross-border Investment and International Cooperation". Famous lawyers, politicians, business officials and entrepreneurs from all over the world attended the meeting. At the same time, Counsellor of Economic Affairs Section of the Embassy of the People's Republic of China in the United States, Representative of the National Development and Reform Commission of the People's Republic of China, Members of the United States Congress, White House Correspondents and senior officials of the United States Government also attended the meeting and delivered constructive keynote speeches. In 2018, Mr. Moses Cheng, Chairman of GLA, and Mr. Chen Wen, Co-Chairman of GLA, made welcoming speeches.

### ■ Zhonglun W&D's forum on "the Belt and Road-Investment in Cyprus" was held successfully in Beijing

At 14: 30 p.m. on March 23, 2018, the theme forum of "Belt and Road-Investment in Cyprus" of Zhonglun W&D was grandly held in the Concert Hall on the 50th floor of Beijing Capital Club. The event was co-sponsored by Zhonglun W&D Law Firm, SCORDIS, PAPAPETROU & Co LLC, Global Legal Alliance (GLA) and Yuyue Jiacheng Family Office.

### ■ Zhonglun W&D held "Seminar on Sino-US Trade and Investment (Phase II)"

On the afternoon of April 23, 2018, Beijing Zhonglun W&D Law Firm (hereinafter referred to as "Zhonglun W&D") held "the Seminar on Sino-US Trade and Investment (Phase II)" in the Westin Beijing Chaoyang with China Chamber of International Commerce (CCOIC) and Perkins Coie LLP. The theme of the conference was "Made in China 2025: Related Problems of American Law and Chinese Law". More than 100 representatives from central enterprises, listed companies, trade promotion organizations, enterprises, trade associations and other organizations attended the seminar.

**■ Students of School of Law of US UMKC visited Zhonglun W&D**

On June 1, 2018, Lawyers Lei Tian (Senior Partner), Jian Wu (Senior Partner), Yudan Da, Le Wang, Lili Hu and Hongci Chen of Beijing Zhonglun W&D Law Firm received visiting teachers and students from School of Law of US UMKC (University of Missouri, Kansas City) in the conference room on the 10th floor of Beijing Office of our firm.

**■ Senior Partner Lawyer Zhengming Li were invited to attend the 3rd Singapore Financial Science and Technology Festival**

November 12, 2018, Monetary Authority of Singapore and Singapore Banking Association held the Third Singapore Financial Science and Technology Festival together, which provided a platform for the connection and collaboration of financial science and technology in Singapore and other regions. Lawyer Zhengming Li, Senior Partner of Beijing Zhonglun W&D Law Firm and President of Insurance Research Institute, was invited to attend the Singapore Financial Science and Technology Festival.

## Domestic

**■ Lawyer He Li participated in “the Exhibition of Beijing Lawyers' Achievements in the Past 40 Years of Reform and Opening-up-Reproduction of the Original Recordings of Excellent Defense and Statement of Attorneys” sponsored by Beijing Lawyers Association**

On the afternoon of October 23, 2018, Lawyer He Li participated in "the Exhibition of Beijing Lawyers' Achievements in the Past 40 Years of Reform and Opening-up- Reproduction of the Original Recordings of Excellent Defense and Statement of Attorneys" sponsored by Beijing Lawyers Association. The purpose of this activity was to celebrate the fortieth anniversary of the restoration and reconstruction of the lawyer system, display the professional image and good quality of Beijing lawyers, and interpret the professional spirit of Beijing lawyers' diligence. Finally, I won the Best Eloquence Award for my performance on the spot.

**■ Lawyer Linjun Guo and Union of Legal Affairs held two round-table forums on communication about practice of investment and M&A**

In January and May 2018, Lawyer Linjun Guo and Union of Legal Affairs held two Round-table Forums on Communication about Practice of Investment and M&A. Topics of the forum included legal and practical issues concerning overseas investment of Chinese enterprises, foreign investment in China, enterprise compliance and labor law. External experts and other professional lawyers were invited to share their practical experience.

**■ On September 10, 2018, Qinggui Zhen, Vice Director of Our Firm, attended the Third Seminar on Competition and Anti-monopoly Practice in China and made a speech.**

■ **Lawyer Lei Tian, Senior Partner of Beijing Zhonglun W&D Law Firm, delivered a speech titled "Research on Legal Impact and Countermeasures of Litigation Involved by Basic Assets of REITs Products"**

On May 29, 2018, China Real Estate Securitization Summit Forum in 2008 was grandly held in the Conference Room on the 48th floor of Xiamen International Financial Center. Lawyer Lei Tian, Senior Partner of Beijing Zhonglun W&D Law Firm, delivered a speech titled "Research on Legal Impact and Countermeasures of Litigation Involved by Basic Assets of REITs Products".

■ **Lawyer Jie Hu attended the 20th Seminar on Labor and Personnel Disputes of Beijing (Beijing, Tianjin and Hebei Province)**

■ **Beijing Zhonglun W&D (Xiamen) Law Firm successfully hosted the China Real Estate Securitization Summit Forum in 2018**

On May 29, 2018, China Real Estate Securitization Summit Forum in 2018 was grandly held in the conference room on the 48th floor of Xiamen International Finance Center. The Summit Forum was undertaken by Xiamen office of Beijing Zhonglun W&D Law Firm. Lawyer Yuefeng Li, Deputy Director of Xiamen office of Zhonglun W&D Law Firm, served as the host of the Summit Forum. Mr. Kun Jiang, Executive Secretary of China Asset-backed Securities Forum of 100, and Chairman Wen Chen, Founder and Partner of Zhonglun W&D Lawyers Group, delivered speeches. The guests attending the forum made warm discussions and communication about the hot business topic of China's real estate asset securitization. The forum was a success.

■ **Lawyer Guoan Hong, Vice Chairman of Zhonglun W&D, was invited to attend "Autumn Summit of China's Reform and Opening-up and Brand Development in 2018 and Tour Activity of Chinese Reform Figures Saluting to the 40th Anniversary of Reform and Opening-up (1978-2018)"**

On September 16, 2018, "Autumn Summit of China's Reform and Opening-up and Brand Development in 2018 and Tour Activity of Chinese Reform Figures Saluting to the 40th Anniversary of Reform and Opening-up (1978-2018)" sponsored by the Organizing Committee of the Autumn Summit of China's Reform and Brand Development was held in Shenzhen. Lawyer Guoan Hong, Vice Chairman of Zhonglun W&D, was invited to attend and won the honorary title of "Leaders of China's Legal Reform". Beijing Zhonglun W&D (Shenzhen) Law Firm won the honorary title of "Salute to the 40th Anniversary of Reform and Opening-up-China's Most Valuable Brands for Growth". At the same time, Lawyer Guoan Hong made a keynote speech on "the Application of Block Chain Technology in the Legal Field in the Future".

■ **Qianhai office of Zhonglun W&D and eight law firms co-sponsored the 4th National Forum of Directors of Post-80s of Law Firms**

In August 2018, our firm and eight law firms co-sponsored the 4th National Forum of Directors of Post-80s of Law Firms, and invited Legal Director and Chief Lawyer of Tencent and Beijing Genomics Institute to share their professional experience, and created an opportunity to learn and communicate for the participants combined with their professional and specialty business.

**■ Chongqing office of Zhonglun W&D won the Organizational Award of the 3rd Chongqing Lawyer Arbitration Court Trial Competition of "Chongqing Arbitration Cup"**

On September 15, 2018, Chongqing office of Zhonglun W&D organized its young lawyers to participate in the 3rd Chongqing Lawyer Arbitration Court Trial Competition of "Chongqing Arbitration Cup" and won the Organizational Award of the competition.

**■ Director Yindong Liu and Executive Director Yunfeng Ji of Taiyuan Office of Zhonglun W&D participated in the Founding Meeting of the Bankruptcy and Restructuring Research Institute of Shanxi Law Society**

On June 30, 2018, Director Yindong Liu and Executive Director Yunfeng Ji participated in the founding meeting of the Bankruptcy and Restructuring Research Institute of Shanxi Law Society. Yindong Liu was elected Vice President, Executive Director and Director, and Yunfeng Ji was elected Executive Director and Director.

# Contributions to the Society

## Scholarships and Donations

In 2018, Zhonglun W&D provided Zhonglun W&D Scholarships to five law schools, including Peking University, Tsinghua University, Renmin University of China, China University of Political Science and Law and Central University of Finance and Economics, to help students with good character and poor economic conditions to smoothly complete their studies and become useful talents. This year, Zhonglun W&D set up scholarships in universities in Tianjin, Shanghai, Shenzhen, Guangzhou and other places, in order to help more students complete their studies smoothly.

### ■ Zhonglun W&D Awards Scholarships to Students of Law School of Renmin University of China

On the afternoon of June 19th, 2018, the School Scholarship Awarding Ceremony of the Law School of Renmin University of China for the Academic Year of 2017-2018 was grandly held in Mingde Law Building of Renmin University of China. Lawyer Fang Dengfa, Director and Senior Partner of Beijing General Office of Zhonglun W&D Law Firm, and Lawyer Li Zhengming, Senior Partner, were invited to attend.

### ■ Zhonglun W&D Awards Scholarships to Students of Law School of Peking University

On the afternoon of April 27th, 2018, the Law School of Peking University held the Scholarship Awarding Ceremony of 2018 in Kaiyuan Building. Lawyer ZhangHaijun, Senior Partner of Zhonglun W&D Law Firm, and Lawyer Wu Jian, Senior Partner, were invited to attend the ceremony. The awarding ceremony was presided over by Mr. Lu Jiangnan, Vice Secretary of the Party Committee of Law School of Peking University, and Mr. Hou Le, Director of the Employment Guidance Office of Students. Mr. Zhang Shouwen, Dean of Law School of Peking University, Mr. Guo Li, Vice Dean, Professor Shao Jingchun and Mr. Zhu Yuqi, Vice Director of Student Work Office, attended the ceremony. All the award-winning students attended the ceremony.

### ■ Zhonglun W&D Awards Scholarships to Students of Law School of Tsinghua University

On December 20th, 2018, Lawyer Xu Bo, Senior Partner, and Lawyer Shi Zhimin, Partner of Zhonglun W&D Law Firm, were invited to attend the Scholarship Awarding Ceremony of Law School of Tsinghua University in 2018 and awarded "Zhonglun W&D Scholarship" to the award-winning students.

### ■ Zhonglun W&D (Tianjin) Law Firm Devotes Itself to Public Welfare

In 2018, Zhonglun W&D (Tianjin) Law Firm continued to devote itself to social welfare, and provided assistance and donations to Tianjin Children Welfare Association, Shanyuanhuashe and other public welfare organizations.

### ■ Changzhou Branch of Zhonglun W&D and Shiliang School of Changzhou University Sign the Scholarship

### ■ Taiyuan Branch of Zhonglun W&D Establishes Zhonglun W&D Scholarship in Taiyuan University of Technology

In December 2018, Taiyuan Branch of Zhonglun W&D established the Zhonglun W&D Scholarship in Taiyuan University of Technology, the only national key construction university of "211 Project" in Shanxi Province.



## Looking Forward

2018 was a year full of developments for Zhonglun W&D Law Firm. With the joint efforts of all the staff, the firm has achieved steady growth and impressive performance.

The next few years are the key period for Zhonglun W&D Law Firm to expand its business, accelerate expansion, standardize management, enhance its brand, and to transform its development strategies. Headquartered in Beijing, the firm will continue to expand its domestic markets, and gradually enter the overseas markets, looking for more and broader opportunities. In 2018, we will continue to provide high quality legal services to an even wider range of clients. As the firm continues to grow, we deeply believe that we will make even greater outstanding achievement in the new year. The scope of our legal services are expanding and it will expand from the traditional industries such as real estate, finance, to emerging industries such as environmental protection, trust fund, and other new fields.

All the staff of Zhonglun W&D Law Firm is highly motivated to seize opportunities, face challenges and provide services by using creative ideas, thoughts and methods under the spirit of team work and cooperation. Zhonglun W&D is turning into a unique professional firm with the support from both our clients and our continuing exploratory efforts.

With the rapid development of the Chinese economy and China's integration with the international market, human resource is increasingly becoming the focus of attention. With our long-lasting policy on attracting and relying on experts and talents, we believe that our firm will continue to attract and recruit talented professions in 2018 and the years to come to strengthen our future development.

We believe that 2019 will be a promising year to realize all the ambitions, and Zhonglun W&D Law Firm will be developed continuously with recognition of markets, opportunities and new products. We are full of confidence for today and we go forward with pride and enthusiasm for the future.

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